




TBILISI OUTLOOK



TBILISI PROFILE

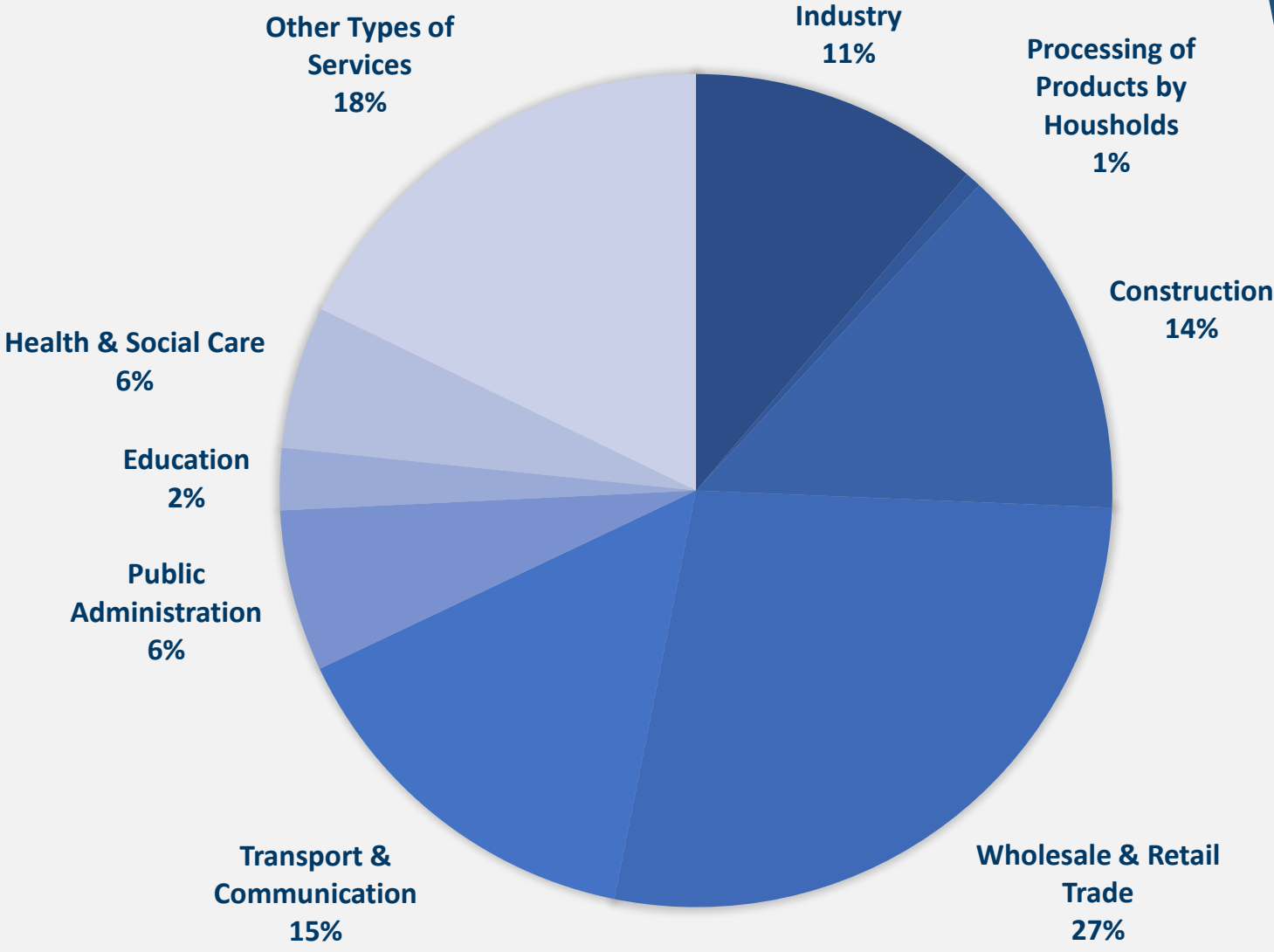


Population	1.1 Million
Average Monthly Salary (Private Sector)	492 USD
Labour Force	502 700 prs.
Share of Labour Force in Population	54%
GDP Per Capita	6556 USD
Tbilisi Share in Country GDP	49 %

NUMBEO

13th safest city in the world

Tbilisi GDP Sectors, %



- Regional business hub
- Competitive workforce
- Easily accessible financial services
- Sustainable infrastructure
- Low & flexible taxation
- Stable investment environment
- Efficient & pro-business oriented government

FDI in Georgia USD 1.26 bln, 2018
FDI in Tbilisi USD 1,03 bln, 2018

KEY INVESTMENT SECTORS

Deloitte.

Hospitality

Spa & Wellness

Rehabilitation Centers

Resort Hotels



Healthcare

Plastic Surgeries

Cosmetic Procedures

Hair Transplantation

Dentistry



Entertainment & Retail

Family Entertainment



Creative Industry

Fashion Design

Filming

Traditional Craft



CITY PRIORITIES

Optimization and Development of Municipal Transport System

- Implementation of Tbilisi transport strategy
- Replacement of municipal bus fleet
- Development of priority lanes for public transport

Regeneration of the City Green Areas and Improvement of Air Quality

- Renovation of existing recreational areas
- Adoption of air quality monitoring system
- Implementation of green space protection guidelines

Urban Tourism and Destination Promotion

- Development of new tourist attractions
- Promotion of Tbilisi as a tourism destination
- Development of tourism infrastructure

Fostering Investment Attractions and Support for New Business Endeavors

- Tbilisi investment promotion
- Investment projects development
- Business accelerator (incubator) project for SME development

Replacement of street lights with LED lights

Project Details

Electricity Consumption Cost	8 Million GEL
Operational Costs	8 Million GEL
Annual Consumption of Electricity	55 Million kWT
Existing Weighted Tariff	0.18041 GEL
Number of Existing Lights	113 131 Units

After carrying out study Tbilisi City Hall plans to invite interested companies to express interest on upgrading existing street lighting with LED lights



Polish company **Gradis** is carrying out Tbilisi street lighting system study and draft street lighting standards. The city will benefit from:

- Possibility of additional cost reduction
- Precise photometric calculations for increasing road safety
- Avoiding over-lighting causing light pollution
- Lowering energy consumption brings reduction of air pollution

Tbilisi TV Tower represents one of the main landmarks of the city



TBILISI TOURISM

3.7 million international visitors (2018)

670 062 million international visitors (Q1; 2019);
1.1% y.o.y

Turnover 440 mln USD (Accommodation; F&B)

Employees 23 000

ALOS 3.5 nights

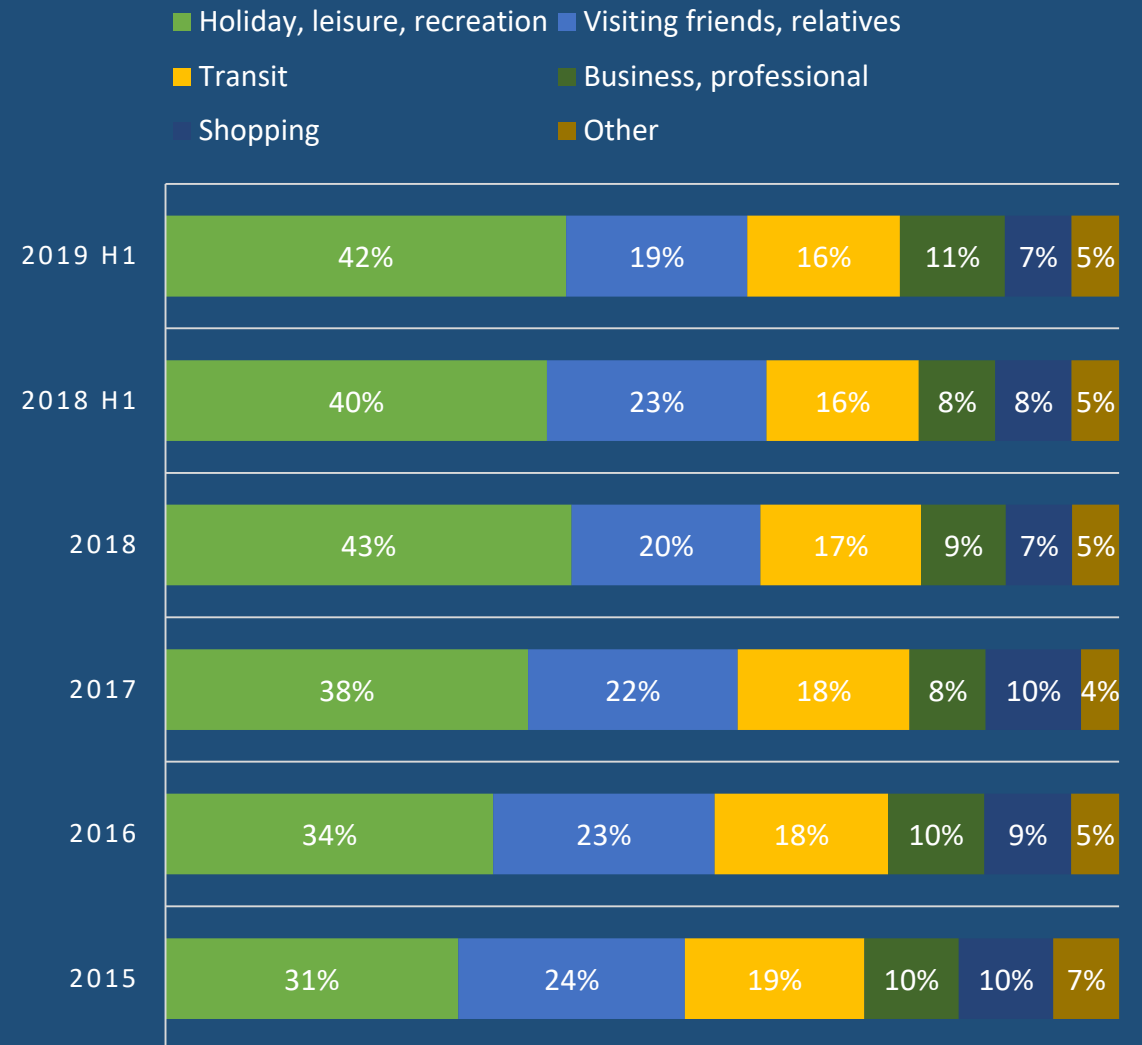
“International upscale brands enjoy occupancy rate of 72% in Tbilisi” - Colliers International

458 accommodation units

9 426 room

21 144 bed (24.4%)

INTERNATIONAL VISITOR TRIPS BY PURPOSE



Upcoming projects



Waste Management

Municipal Solid Waste Management Action Plan has been approved covering key measures:

- Gradual implementation of municipal waste separation system
- Promotion of municipal waste recycling system
- Improvement of waste collection efficiency and cost - effectiveness
- Rehabilitation of existing landfill systems and closure of existing cells

Tbilisi Municipal Solid Waste Strategy will be drafted by financial support from EBRD and executed by two companies German ICP and Greek Enviroplan.

The Strategy will assess the needed infrastructure for the implementation of waste prevention, separation at source, collection and recycling and medium to long-term investment plan



Tbilisi Urban Transport

Key ongoing activities

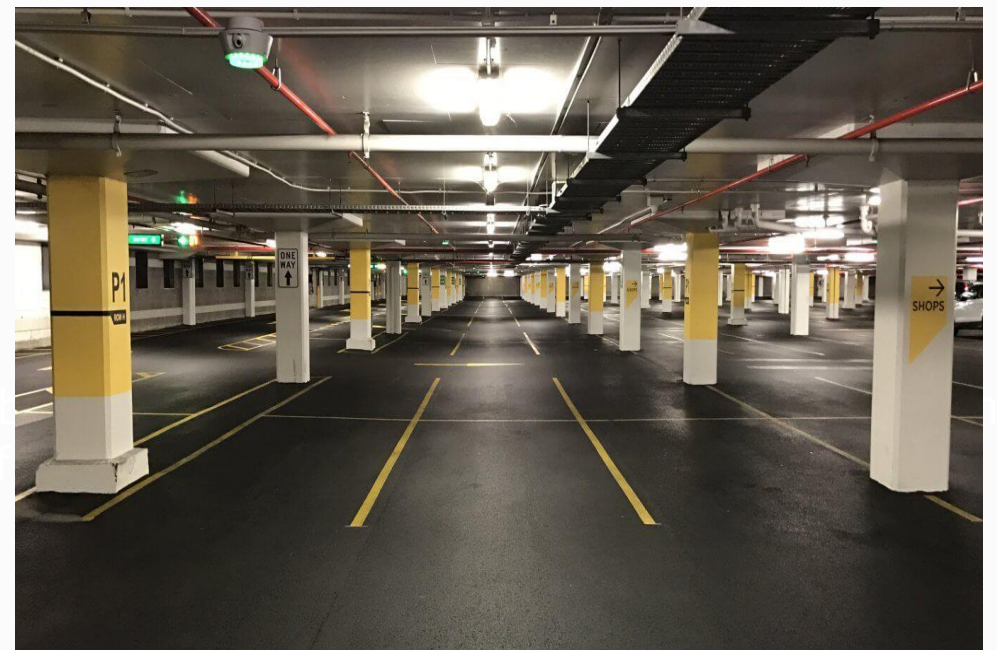
- SUMP – Sustainable Urban Mobility Plan
- Bus Restructuring Study
- Streets Redesign/Rehabilitation
- Zonal & Hourly parking
- Cable Car Master Plan
- Suburban Rail Development for Tbilisi Eastbound Agglomeration
- Study on Public Transport Services on the River Mtkvari



Tbilisi Urban Transport

Upcoming Projects

- Municipal Bus Fleet Upgrade
- Development of Cable Car Network
- Construction of Underground Parking Lots
- Tbilisi Metro Renovation

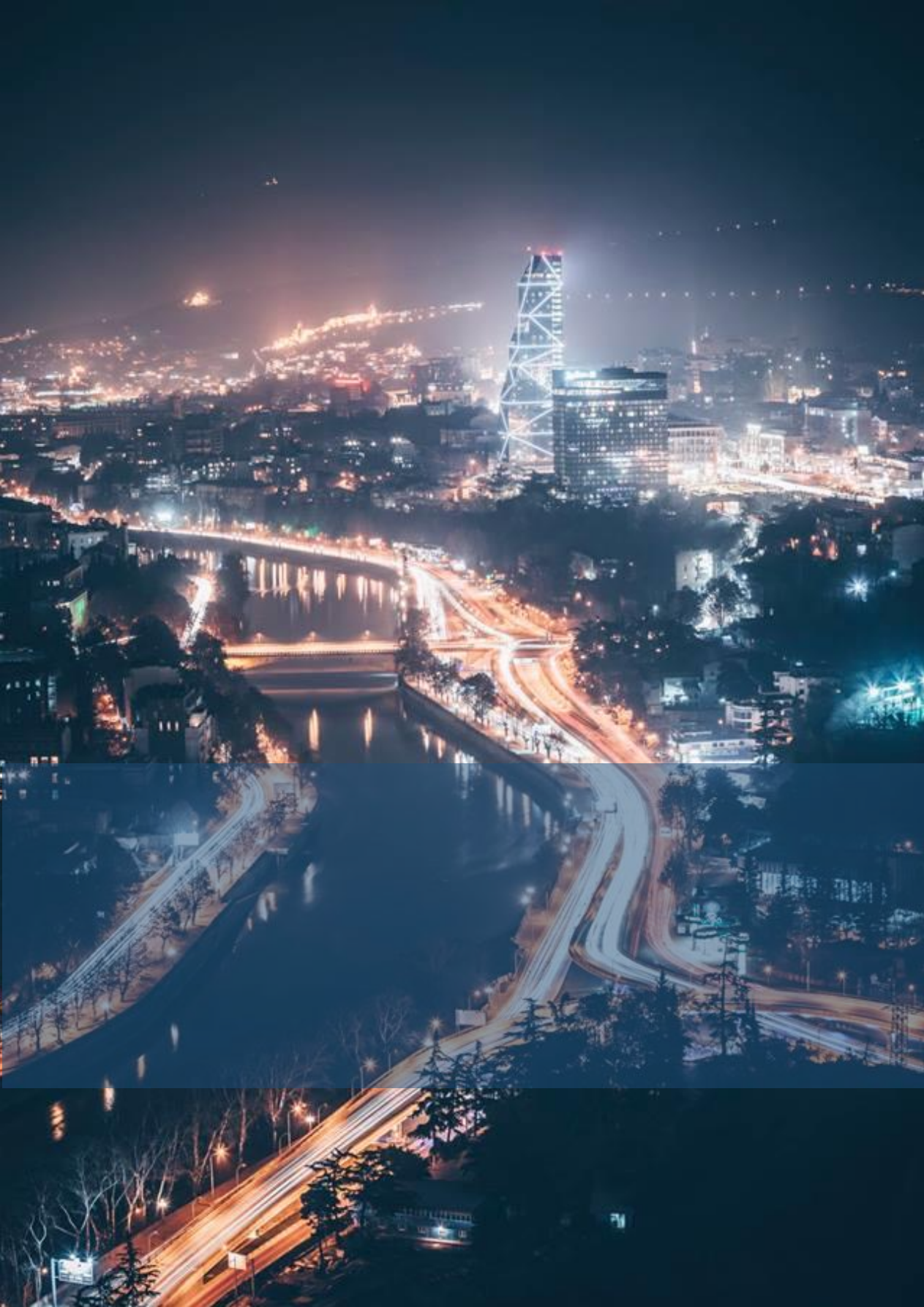


Urban Infrastructure Development



Upcoming Projects

- Automobile Bridge on riv. Vere
Approximate Budget 18.8 USD mln
- Multi-level Road Connection on Gelovali Str.
Approximate Budget 7 USD mln
- Total Budget for 2020 Road Infrastructure Upgrading – 16 USD mln
- Total Budget for 2020 Bridge Constructions 15 USD mln



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